

# **MATS SCHOOL OF ARTS & HUMANITIES (PSYCHOLOGY)**

**B.A. (HONS) SECOND SEMESTER PSYCHOLOGY SESSION 2018-19**



**MATS University  
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**MATS University**  
**MATS School of Arts and Humanities**  
**Department of Psychology (MSAH-P)**

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**B.A. (HONS) SECOND SEMESTER PSYCHOLOGY SESSION 2018-19**

| SUBJECT CODE | NAME Of Subject   | MARKS      |                     | CREDITS (Hours/ Week) |           |           |
|--------------|---|------------|---------------------|-----------------------|-----------|-----------|
|              |   | Theory     | Internal Assessment | Theory                | Practical | Total     |
| (BAP-201)    | Introduction to Psychology- II (CS)                           | 70         | 30                  | 4                     |           | 4         |
| (BAP-202)    | Research Methodology & Data Processing in Psychology- II (CS) | 70         | 30                  | 4                     |           | 4         |
| (BAP-203)    | Diagnostic Psychology (Theory+ Tutorial) (GE)                 | 70         | 30                  | 4                     |           | 4         |
| (BAP-204)    | English Communication   | 35         | 15                  | 2                     |           | 2         |
|              | <b>Practicum:</b>   | 70         | 30                  |                       | 2         | 2         |
|              | <b>Total Marks</b>  | <b>315</b> | <b>135</b>          | <b>14</b>             | <b>2</b>  | <b>16</b> |

## **INTRODUCTION TO PSYCHOLOGY- II (BAP-201)**

### **UNIT I:**

Cognition – Thinking, Concepts and Categorization, Problem Solving, Application

### **UNIT II:**

Intelligence – Nature, Nature/ Nurture, Theories, Application

### **UNIT III:**

Personality – Nature, Theories, Assessment, Application

### **UNIT IV:**

State of Consciousness: Controlled and Automatic Processing, Self Awareness, Sleep

### **Readings:**

Atkinson, R. L., Atkinson, R. C., Smith, E. E., Bem, D. J. & Hilgard, E. R. (1990). Introduction to Psychology. New York: H. B. J. Inc.

Baron, R. B. (2013). Psychology. New Delhi: Pearson

N.K. Chadha and Salma Seth (eds) (2013) The Psychological Realm. Pinnacle Learning: new Delhi

Ciccarelli, S. K., Meyer, G. E. & Misra, G. (2010). Psychology: South Asian Edition. New Delhi: Pearson Education.

Sternberg, R. J. (2010). Cognitive Psychology. New York: Cengage Learning

Passer, M.W. & Smith, R.E. (2010). Psychology: The Science of Mind and Behaviour. New Delhi: Tata McGraw-Hill

### **Practicum**

Tests/ Battery on any of the Three topics from the following:

Intelligence, Personality, Critical Thinking, Problem solving, Reasoning, Aptitude RESEARCH METHODOLOGY & DATA PROCESSING IN

## **RESEARCH METHODOLOGY & DATA PROCESSING IN PSYCHOLOGY- II (BAP-202)**

### **UNIT I:**

Sampling, Probability: simple random, stratified & cluster, Non- probability: accidental, quota, purposive

### **UNIT II:**

Qualitative research: define, differentiate from quantitative research, Scale construction: Likert, Thurstone, Guttman & semantic differential.

### **UNIT III:**

Hypothesis testing: single & double (dependent & independent) means Z and student's t. Type I & II errors, power of a test

### **UNIT IV:**

Hypothesis testing for more than two means: one way ANOVA, Introduction to non parametrics: Chi square.

### **Readings:**

Aron, A., Aron, E.N., & Coups, E.J. (2007). Statistics for Psychology. (4thEd.) India: Pearson Education, Prentice Hall.

N.K. Chadha (2009) Applied Psychometry. Sage Pub: New Delhi

King, B.M. & Minium, E.W. (2007).Statistical Reasoning in the Behavioral Sciences. (5th Ed.) USA: John Wiley.

### **DIAGNOSTIC PSYCHOLOGY (BAP-203)**

#### **UNIT I:**

Introduction: Definition and criteria of abnormality, brief overview of perspectives (psychoanalytic, cognitive, behavioural, humanistic- existential, diathesis-stress model) and classification (latest edition of DSM&ICD).

#### **UNIT II:**

Anxiety disorders: Generalized anxiety disorder, Obsessive-Compulsive disorder, Phobic disorder

**UNIT III:** a) Somatoform disorder: Conversion disorder and Hypochondriasis; b) Eating disorder: Anorexia Nervosa and Bulimia Nervosa

#### **UNIT IV:**

Mood disorders: Unipolar and Bipolar Disorders and Suicide

#### **Readings:**

Carson, R. C., Butcher, J. N., Mineka, S., & Hooley, J.M. (2007). Abnormal psychology. 13th Ed. New Delhi:Pearson.

Kearney, C. A. & Trull, T. J. (2012). Abnormal psychology and life: A dimensional approach. New Delhi:Cengage learning.

Kring, A. M., Johnson, S. L., Davison, G. C. & Neale, J.M. (2010). Abnormal psychology.11th Ed. Delhi: Wiley-India

### **COMMUNICATIVE ENGLISH(BAP-204)**

#### **UNIT I:** Introduction and types of Communication

- Purpose of Communication
- Process of Communication
- Scopes or functions of communication
- Elements of communication
- Types of communication
- Verbal Communication
- Important advantages of communication

#### **UNIT II:** S.L.R. skills

- What is Listening
- Types of Listening
- Active Listening or effective Listening Skills
- Barriers in good listening
- Importance of Reading
- Definition of Reading
- Reading : meaning and process
- Components of Reading Skills
- Improvement of Reading skills
- Importance of Speaking skills
- Pronunciation
- Pause, Tone,Stress

#### **UNIT III:** Writing skills

- General principal of Writing
- Improving Writing skills
- Essentials of good Style

Grammar and usage

Writing business letter, importance and difference between personal and business letters

Circulars, Memos and notices

Report writing

**UNIT IV: Oral Communication skills**

Oral Presentation

Objectives of Presentation

Types of Presentation

Communication in an organization

Channels of internal and external Communication

Communication Network: upward,downward,horizontal,diagonal

**UNIT V: Employment Communication**

Resume; content of good Resume, guidelines for writing Resume and different types of Resumes

Job Interview; importance and factors involving job Interview

Characteristics and process of Job interview

Technique of Job Interview

Manners and Etiquettes to be followed in Job Interview

**Reference Books:**

1. Professional Communication: Dr. T.N. Chhabra (Sun Indira Publication)
2. Essentials Of Business Communication, Rajendra Pal And J.S. Korlhalli (Sultan Chand & Son's)
3. Business Communication, K.K. Sinha (Galgotia Publishing Company)
4. Business Correspondence And Report Writing R.C. Sharma & Krishna Mohan (Tata Megrow Hill Publishing Company Limited)
5. Communicate To Win Richard Denny (Kogan Page Indira)